



AEFFE GROUP
FY Consolidated
Revenues Presentation

25th January 2024

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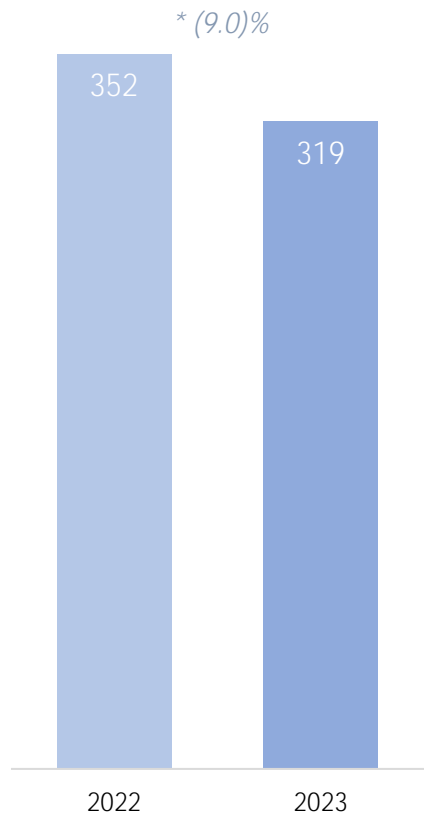
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NET SALES BREAKDOWN



BY BUSINESS



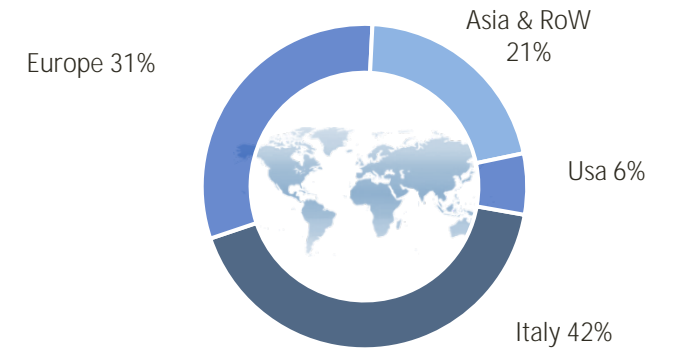
BY CHANNEL



BY BRAND



BY REGION



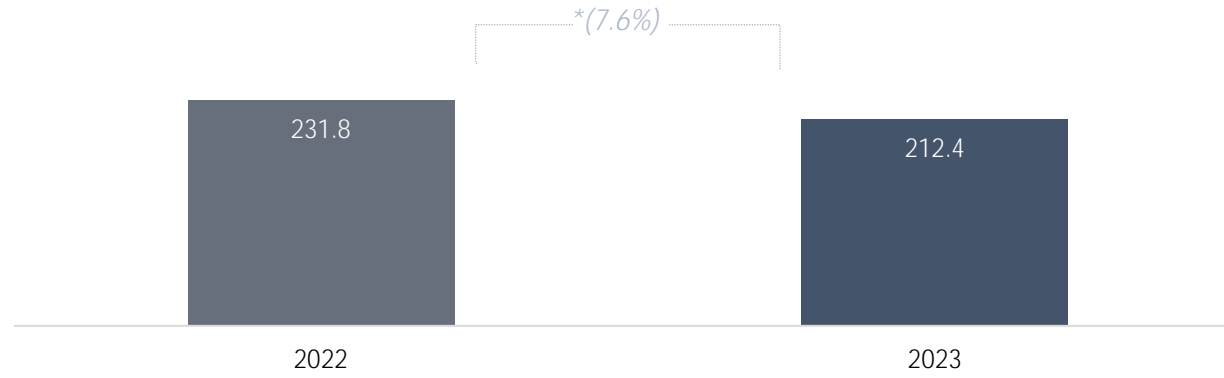
Euro millions

*At constant exchange rates

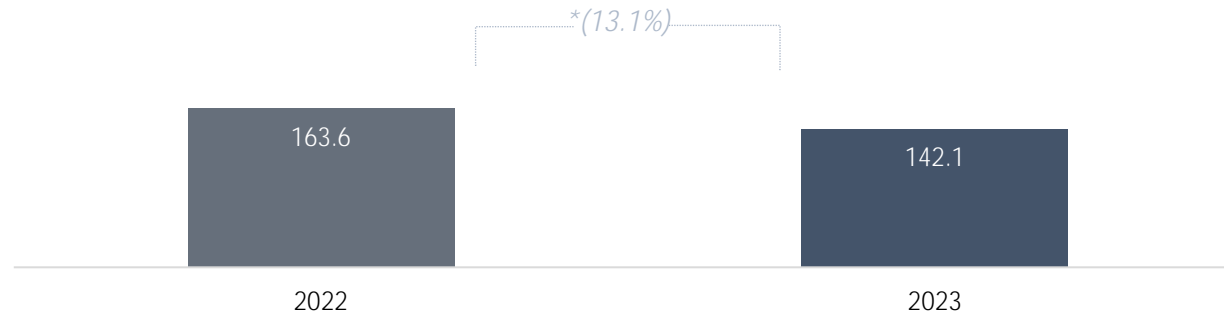
FY REVENUES BY BUSINESS



PRET A PORTER



LEATHER GOODS



Euro millions

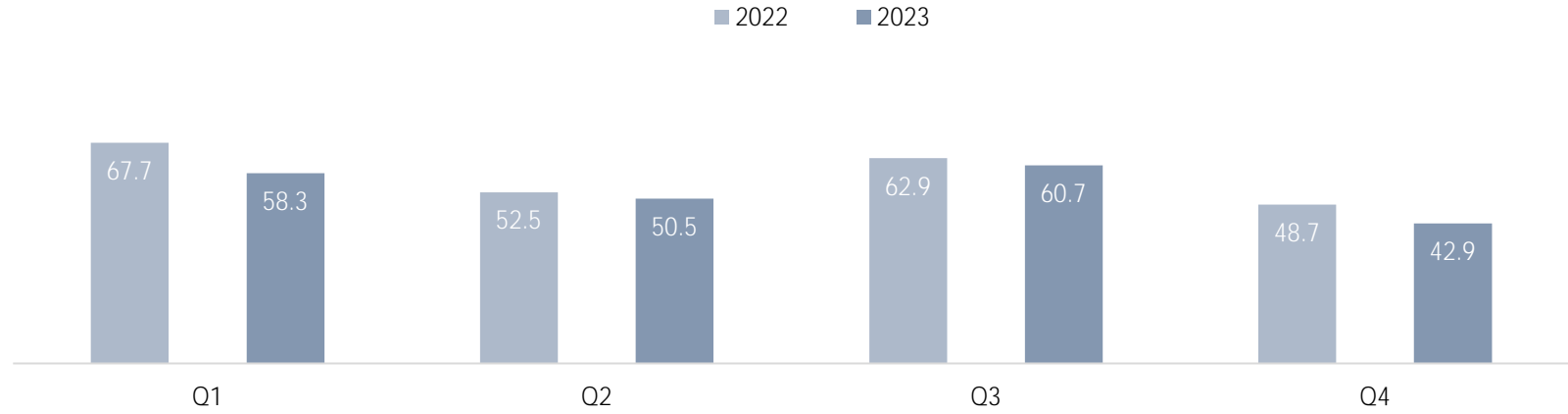
**At constant exchange rates*

Before inter-divisional eliminations

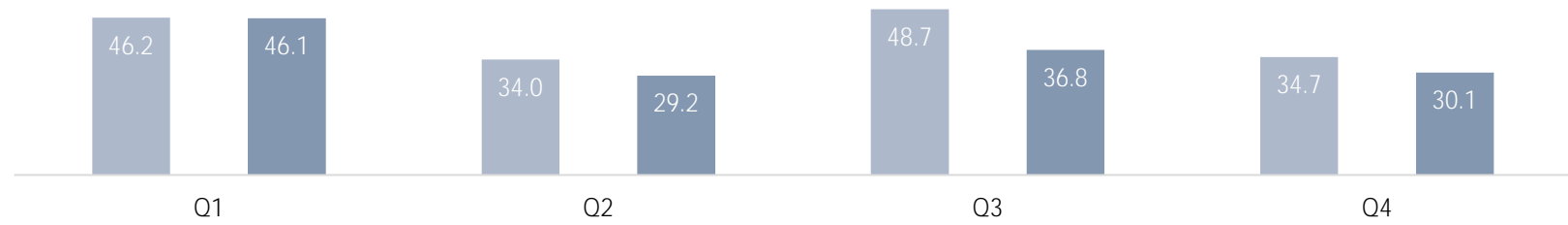
REVENUES BY BUSINESS BY Q



PRET A PORTER



LEATHER GOODS



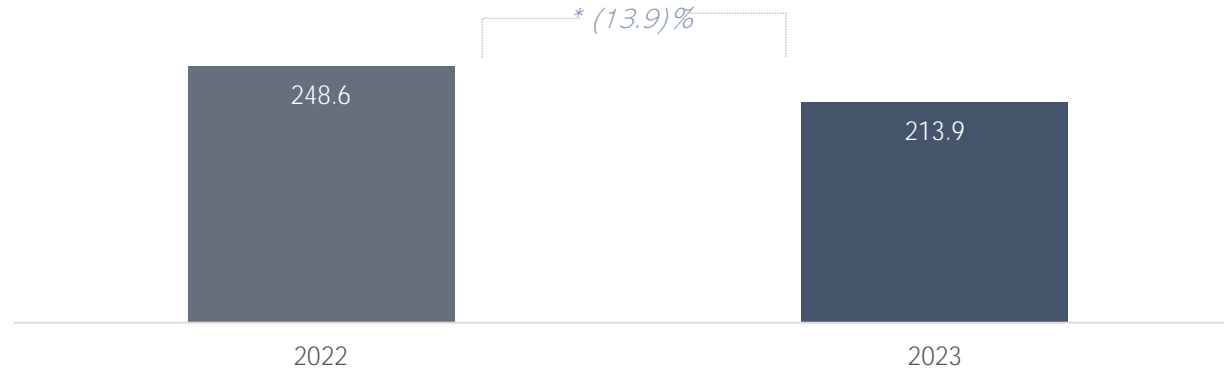
Euro millions

Before inter-divisional eliminations

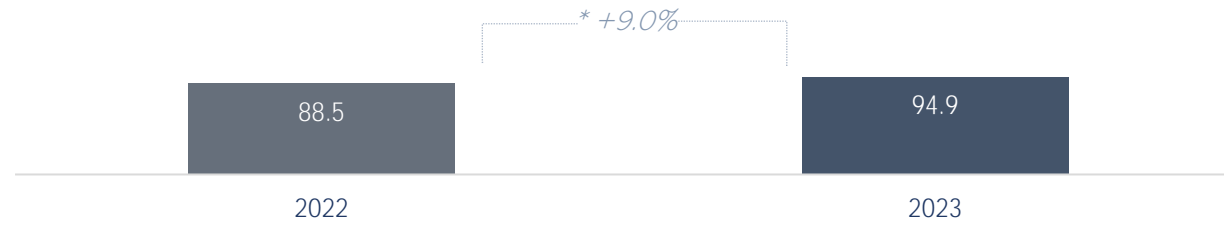
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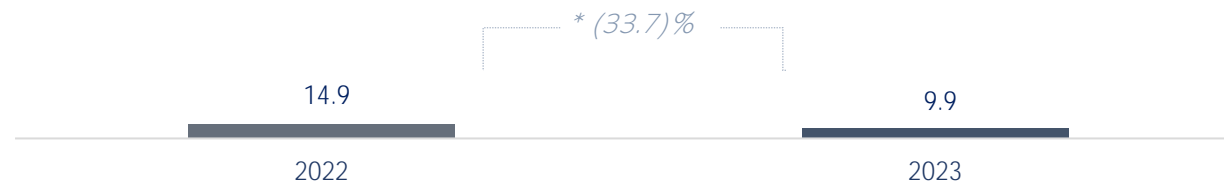
WHOLESALE



RETAIL



ROYALTIES



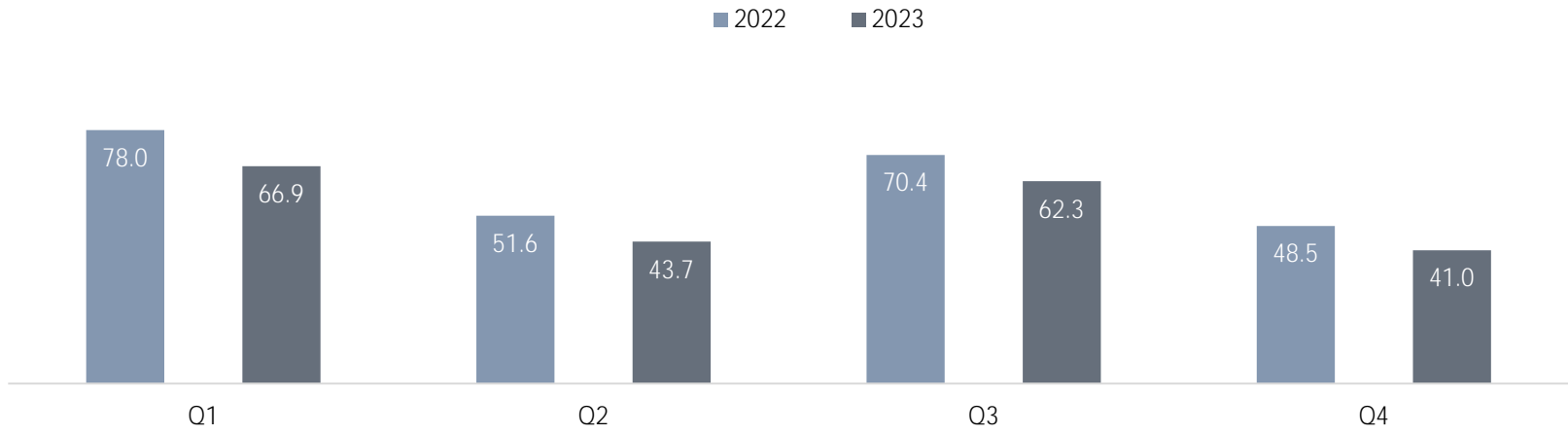
Euro millions

* At constant exchange rates

REVENUES BY CHANNEL BY Q



WHOLESALE



RETAIL

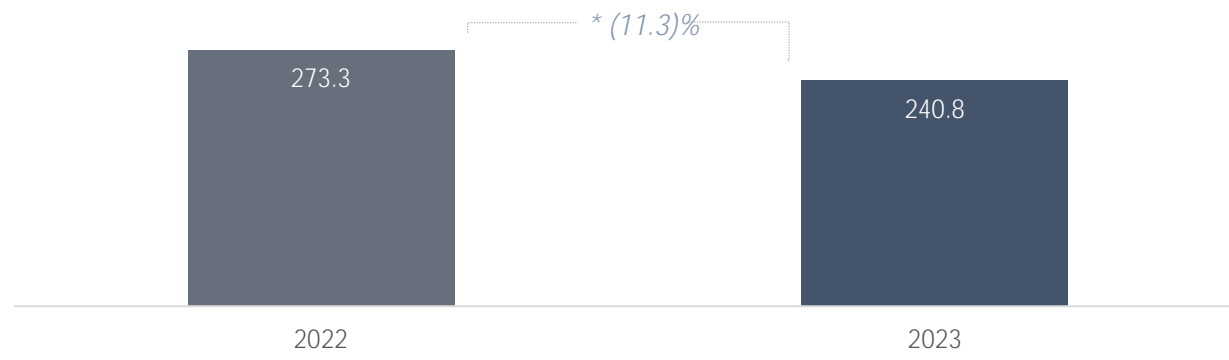


ROYALTIES

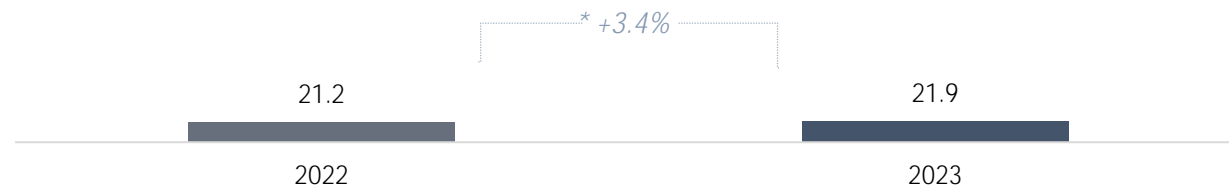


Euro millions

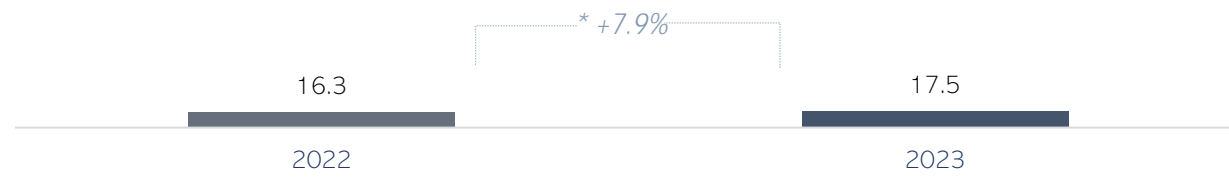
MOSCHINO



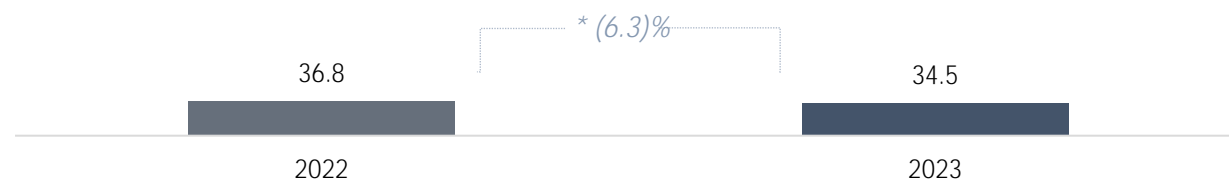
ALBERTA FERRETTI



PHILOSOPHY DI LORENZO SERAFINI



POLLINI

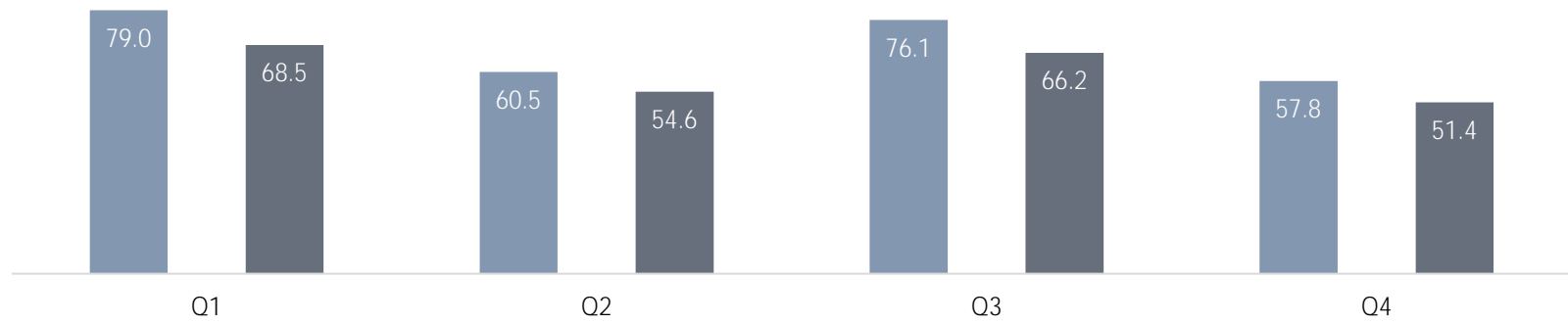


Euro millions

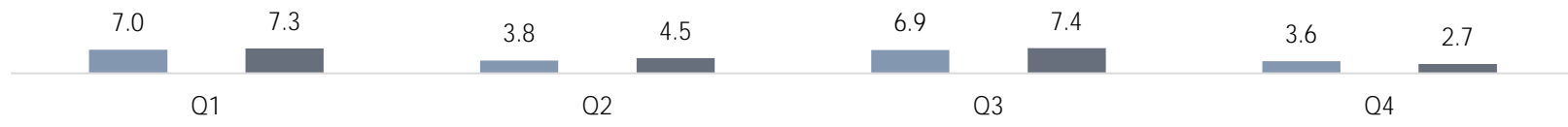
*At constant exchange rates



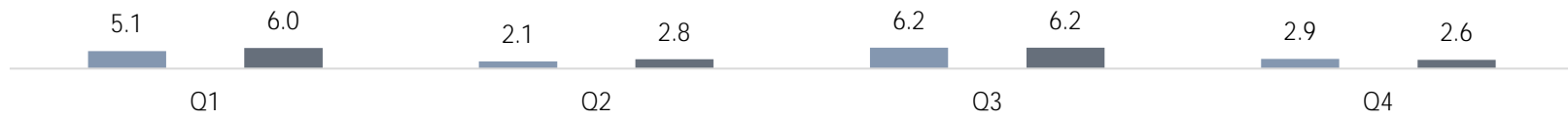
MOSCHINO



ALBERTA FERRETTI



PHILOSOPHY DI LORENZO SERAFINI



POLLINI

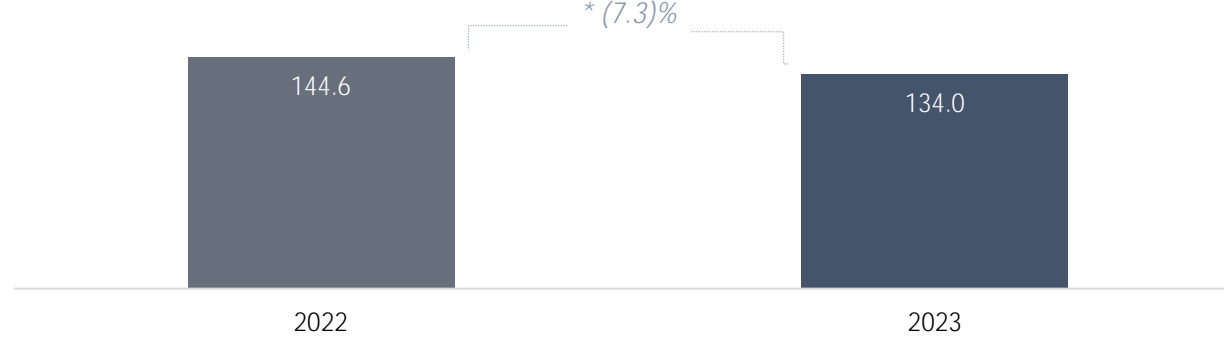


Euro millions

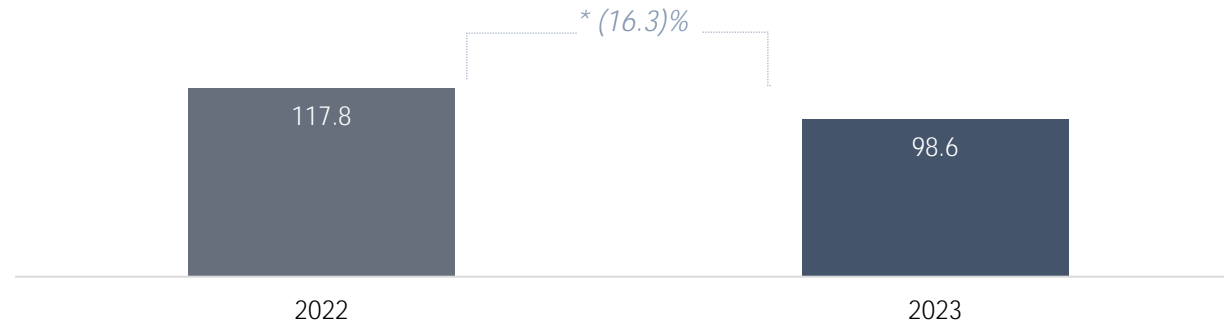
FY REVENUES BY REGION



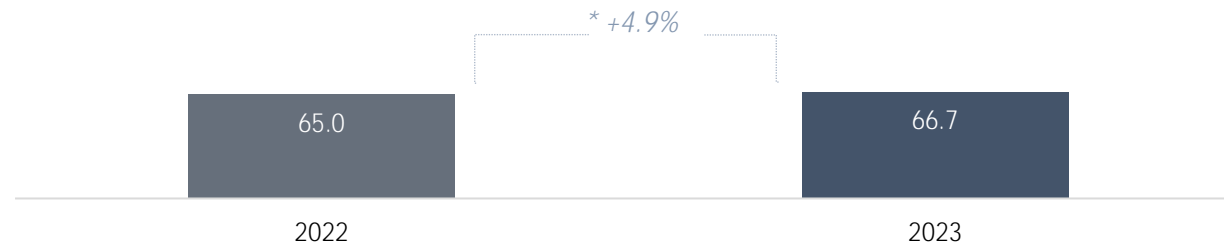
ITALY



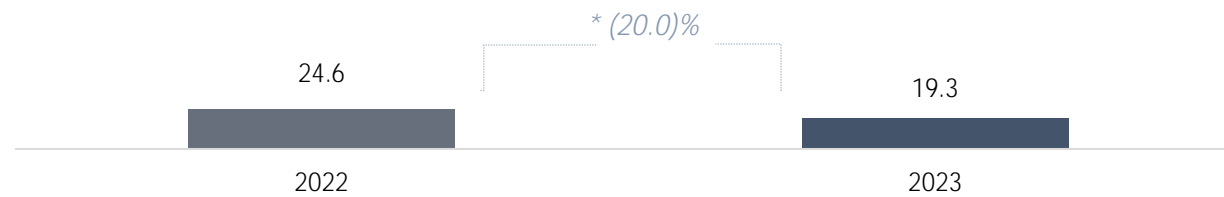
EUROPE



ASIA & ROW



USA



Euro millions

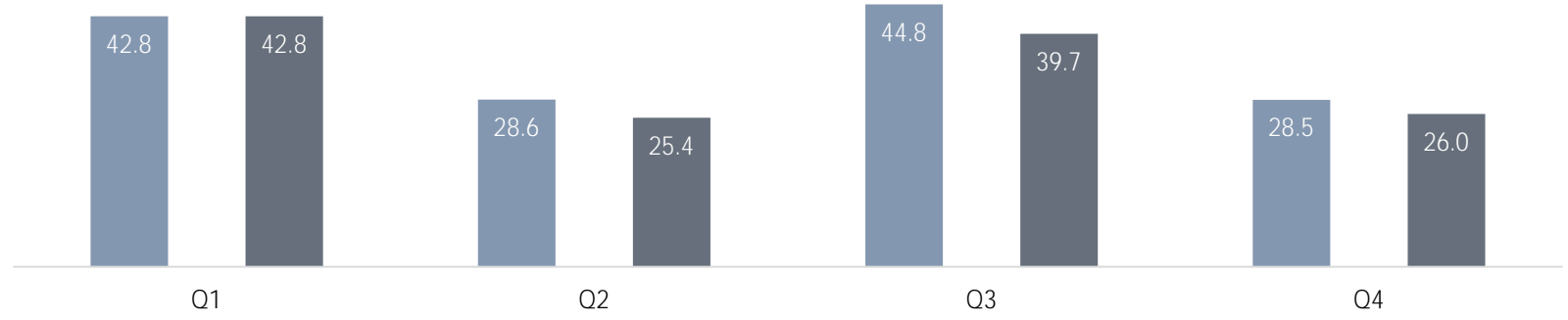
*At constant exchange rates

REVENUES BY REGION BY Q

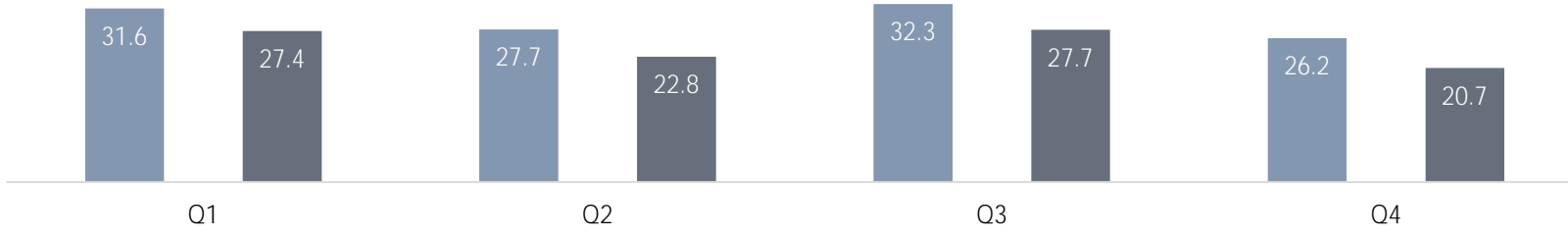
■ 2022 ■ 2023



ITALY



EUROPE



ASIA & ROW



USA



Euro millions